



Desai Management Consulting

Achieving *Your* Strategic Vision Through Project and Process Management

January 2012 - 1st Quarter Newsletter

Welcome to the Quarterly DMC Newsletter



From the Corner Office

Greetings, and welcome to 2012! 2011 was an exciting and productive year for both DMC and our clients. Before we dive back into all our projects, we wanted to take a moment to thank

you and share some of our plans and expectations.

Thanks for an Amazing 2011

2011 saw DMC take residence in their permanent home, in Williston Vt. USA. With everyone comfortably settled in, we were able to step up our work pace. We would like to thank the many businesses that showed confidence in us as **DMC brought value to over 15 major clients.**

Looking Ahead to 2012

As we move into 2012, we are bringing our clients an expanded and refined portfolio of service offerings. We have added focus areas in **Strategy Planning, Change Management, and Human Resource Management**, to better serve our clients.

Check out our service catalogue to view our offerings and/or browse our website for all the details about DMC.

Bringing You the Talent You Need

A major focus of our clients is to build a skilled and high functioning team. DMC is helping our clients to fill their staffing needs, be they temporary or permanent, local or global. We have access to a world-class portfolio of candidates to address your every need, and we anticipate many opportunities to help you find just the right person.

Continuing in the Classroom

We will once again be helping our clients to achieve success with increasing skills by providing leading-edge instruction in Project Management, helping your teams prepare for PMP® certification. Let DMC help you **pass the PMP® Exam**, the first time.

Our client demand and high certification success rate have encouraged us to offer our renowned **'PM Boot Camp' on a quarterly basis in 2012.** However, space is limited and as you all know, it does fill up quickly.

Everything you need to know regarding PMP® training, including the requirements, you can find in our PMP® Boot Camp Catalogue. We are now offering **discounts** to those who



Latest News

DMC will be unveiling their new book in 2012.

The current working title is **"Squeezing Large into Small: 100 days to adapt Large company methods to transform your Small business"**.

The book will share our experience and expertise in adapting and integrating management methods such as strategy, change, process and project management for effective use in smaller businesses with readers.

Watch future newsletters for target availability.

qualify.

In Closing...

Let me add my thanks to all our clients, friends and supporters, for a truly memorable 2011. We are working continuously to bring you all of the talent, skills and experience, to help you succeed in 2012 and beyond. We look forward to sharing our fundamental differentiator, **-No Payment without Value Received-** with many more of you in the year ahead.

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